

# CASIO COMPUTER CO.,LTD.

## Consolidated Financial Results for the Fiscal Year Ended Mar.31, 2016

### 1. Operating Results

(millions of yen)	10	2Q	14/9	3Q	4Q	15/3	10	2Q	15/9	3Q	4Q	16/3	17/3Est.
Net Sales	72,211	87,784	159,995	85,057	93,337	338,389	79,455	94,539	173,994	87,823	90,441	352,258	370,000
Change (%)	+4.5	+6.3	+5.5	+5.8	+4.1	+5.2	+10.0	+7.7	+8.7	+3.3	-3.1	+4.1	+5.0
Domestic Sales	21,968	26,744	48,712	23,819	33,660	106,191	23,385	26,155	49,540	26,698	34,356	110,594	
Change (%)	-9.7	-6.7	-8.1	-8.7	-13.2	-9.9	+6.5	-2.2	+1.7	+12.1	+2.1	+4.1	
Overseas Sales	50,243	61,040	111,283	61,238	59,677	232,198	56,070	68,384	124,454	61,125	56,085	241,664	
Change (%)	+12.2	+13.3	+12.8	+12.8	+17.3	+13.9	+11.6	+12.0	+11.8	-0.2	-6.0	+4.1	
Cost of Sales	39,699	49,411	89,110	47,072	54,524	190,706	43,163	52,213	95,376	49,695	54,180	199,251	
Change (%)	-2.4	+2.7	+0.4	-1.0	+2.8	+0.7	+8.7	+5.7	+7.0	+5.6	-0.6	+4.5	
% of Net Sales	55.0	56.3	55.7	55.3	58.4	56.4	54.3	55.2	54.8	56.6	59.9	56.6	
SG&A Expenses	25,491	29,579	55,070	27,771	28,079	110,920	27,228	29,757	56,985	26,289	27,564	110,838	
Change (%)	+4.2	+6.2	+5.3	+6.4	+2.4	+4.8	+6.8	+0.6	+3.5	-5.3	-1.8	-0.1	
% of Net Sales	35.3	33.7	34.4	32.6	30.1	32.8	34.3	31.5	32.8	29.9	30.5	31.5	
Operating Income	7,021	8,794	15,815	10,214	10,734	36,763	9,064	12,569	21,633	11,839	8,697	42,169	48,000
Change (%)	+74.8	+33.9	+49.4	+51.1	+16.3	+38.3	+29.1	+42.9	+36.8	+15.9	-19.0	+14.7	+13.8
% of Net Sales	9.7	10.0	9.9	12.0	11.5	10.9	11.4	13.3	12.4	13.5	9.6	12.0	13.0
Interest & Dividends Income			504			1,101			549			1,145	
Change (%)			-1.4			+6.9			+8.9			+4.0	
Interest Expense			457			888			215			442	
Change (%)			-24.5			-26.5			-53.0			-50.2	
Net Interest Income			47			213			334			703	
Ordinary Income	6,621	9,770	16,391	10,907	10,559	37,857	9,472	12,271	21,743	11,592	7,734	41,069	46,000
Change (%)	+77.3	+60.5	+66.9	+53.3	+19.9	+47.1	+43.1	+25.6	+32.7	+6.3	-26.8	+8.5	+12.0
% of Net Sales	9.2	11.1	10.2	12.8	11.3	11.2	11.9	13.0	12.5	13.2	8.6	11.7	12.4
Net Income	4,601	5,770	10,371	7,283	8,746	26,400	6,648	8,765	15,413	9,398	6,383	31,194	33,000
Change (%)	+115.3	+63.4	+83.0	+54.5	+56.0	+65.1	+44.5	+51.9	+48.6	+29.0	-27.0	+18.2	+5.8
% of Net Sales	6.4	6.6	6.5	8.6	9.4	7.8	8.4	9.3	8.9	10.7	7.1	8.9	8.9

(Note) Earnings estimates and expectations that are not historical fact included in this report are forward-looking statements. Although such forward-looking statements

reflect the judgement of management based on information currently available to it, various factors could cause actual results to differ materially.

### 2. Segment Information

#### Sales and Operating Income by Business Segments

(millions of yen)	10	2Q	15/9	3Q	4Q	16/3	17/3Est.
Consumer							
Sales	68,295	80,571	148,866	76,924	75,166	300,956	314,500
% of Net Sales	86.0	85.2	85.5	87.6	83.1	85.4	85.0
Operating Income	11,506	13,418	24,924	13,975	10,082	48,981	52,200
System Equipment							
Sales	9,148	11,833	20,981	8,602	13,086	42,669	47,000
% of Net Sales	11.5	12.5	12.1	9.8	14.5	12.1	12.7
Operating Income	-1,403	471	-932	-1,203	310	-1,825	300
Others							
Sales	2,012	2,135	4,147	2,297	2,189	8,633	8,500
% of Net Sales	2.5	2.3	2.4	2.6	2.4	2.5	2.3
Operating Income	-22	-182	-204	66	24	-114	0
Adjustment	-1,017	-1,138	-2,155	-999	-1,719	-4,873	-4,500
Net Sales	79,455	94,539	173,994	87,823	90,441	352,258	370,000
Operating Income	9,064	12,569	21,633	11,839	8,697	42,169	48,000

#### Sales by Region

(millions of yen)		14/9	15/3	15/9	16/3
Domestic	Sales	48,712	106,191	49,540	110,594
	Change (%)	-8.1	-9.9	+1.7	+4.1
	% of Net Sales	30.4	31.4	28.5	31.4
North America	Sales	21,261	43,584	24,450	47,166
	Change (%)	+9.0	+14.4	+15.0	+8.2
	% of Net Sales	13.3	12.9	14.0	13.4
Europe	Sales	26,826	51,443	27,071	51,714
	Change (%)	+2.9	+2.5	+0.9	+0.5
	% of Net Sales	16.8	15.2	15.6	14.7
Asia & Others	Sales	63,196	137,171	72,933	142,784
	Change (%)	+19.1	+18.7	+15.4	+4.1
	% of Net Sales	39.5	40.5	41.9	40.5

### 3. Capital Investment and Depreciation

(millions of yen)	14/9	15/3	15/9	16/3	17/3Est.
Capital Investment	2,455	5,926	3,013	6,889	7,000
Depreciation *	2,626	5,794	2,765	6,505	6,500

<sup>\*</sup> Depreciation on tangible fixed assets

## 4. Interest-Bearing Debt

(millions of yen)	14/9	15/3	15/9	16/3
Short-term loans payable	5,130	250	238	260
Current portion of long-term loans payable	28,637	-	5,000	-
Current portion of bonds	22,221	-	-	-
Current portion of bonds with subscription rights to shares	250	-	-	-
Bonds with subscription rights to shares	10,048	10,043	10,038	10,033
Long-term loans payable	30,000	67,000	62,000	67,000
Total	96,286	77,293	77,276	77,293
D/E Ratio (Times) *1	0.53	0.38	0.37	0.38
Interest on Interest-Bearing Debt (%) *2	1.0	1.1	0.6	0.6

<sup>\*1</sup> D/E Ratio = Interest-Bearing Debt / Shareholders' Equity

#### 5. Number of Employees

	14/9	15/3	15/9	16/3
Number of Employees at the End of Fiscal Year *	11,433	11,592	11,532	11,322
Change (%)	+5.5	+5.5	+0.9	-2.3
Net Sales per Employee (millions of yen)	14	30	15	31

<sup>\*</sup> Based on the fiscal year-end figures for all companies regardless of settlement period.

<sup>\*2</sup> Interest on Interest-Bearing Debt = Interest Expense / Average Interest-Bearing Debt

## 6. Principal Products

Business Segments	Principal Products
Consumer	Watches
	Clocks
	Electronic Dictionaries
	Electronic Calculators
	Label Printers
	Electronic Musical Instruments
	Digital Cameras etc.
System Equipment	Handheld Terminals
	Electronic Cash Registers
	Office Computers
	Page Printers
	Data Projectors etc.
Others	Molds etc.