

Business Segment Information

Nine months ended December 31, 2004

(Millions of yen)

	Electronics	Electronic components and others	Total	Elimination or unallocated amount	Consolidated
Net sales:					
(1) Outside customers	330,840	84,590	415,430		415,430
(2) Inside Group	897	24,834	25,731	(25,731)	
Total	331,737	109,424	441,161	(25,731)	415,430
Costs and expenses	306,301	102,177	408,478	(21,437)	387,041
Operating income (loss)	25,436	7,247	32,683	(4,294)	28,389

Nine months ended December 31, 2003

(Millions of yen)

	Electronics	Electronic components and others	Total	Elimination or unallocated amount	Consolidated
Net sales:					
(1) Outside customers	283,309	85,147	368,456		368,456
(2) Inside Group	1,019	24,469	25,488	(25,488)	
Total	284,328	109,616	393,944	(25,488)	368,456
Costs and expenses	268,059	104,731	372,790	(22,128)	350,662
Operating income (loss)	16,269	4,885	21,154	(3,360)	17,794

Sales by product category

(Millions of yen)

	Nine months ended December 31, 2004			Nine months ended December 31, 2003	
	Amount	% of total	% change	Amount	% of total
Consumer (Electronic calculators, Electronic dictionaries, Digital cameras, etc.)	145,629	35.0	5.5	138,020	37.5
Timepieces	50,914	12.3	(3.5)	52,769	14.3
MNS (Mobile Network Solutions) (Cellular phones, Pocket computers, etc.)	99,410	23.9	68.4	59,032	16.0
System equipment (Electronic cash registers, Office computers, Page printers, etc.)	34,887	8.4	4.2	33,488	9.1
Electronics	330,840	79.6	16.8	283,309	76.9
Electronic components (LCDs, BUMP processing consignments, etc.)	58,494	14.1	(5.7)	62,004	16.8
Others	26,096	6.3	12.8	23,143	6.3
Electronic components and others	84,590	20.4	(0.7)	85,147	23.1
Total [Overseas sales]	415,430 [172,112]	100.0 [41.4]	12.7 [6.0]	368,456 [162,355]	100.0 [44.1]