

## 2. Segment Information

### Sales by Product Category

(millions of yen)	1Q	2Q	03/9	3Q	4Q	04/3	1Q	2Q	04/9	3Q	4Q	05/3	06/3Est.
<b>Electronics</b>													
<b>Consumer</b>													
Sales	36,726	50,208	86,934	51,086	50,940	188,960	41,455	51,360	92,815	52,814	52,886	198,515	215,000
Change (%)	+52	+27	+36.7	+31	+28	+32.6	+12.9	+2.3	+6.8	+3.4	+3.8	+5.1	+8.3
% of Net Sales	35.8	36.4	36.2	40.0	32.9	36.1	31.5	34.3	33.0	39.4	36.8	35.5	37.1
<b>Timepieces</b>													
Sales	14,549	20,656	35,205	17,564	17,362	70,131	14,660	18,989	33,649	17,265	17,559	68,473	70,000
Change (%)	+0	+11	+6.2	+1	-3	+2.4	+0.8	-8.1	-4.4	-1.7	+1.1	-2.4	+2.2
% of Net Sales	14.2	15.0	14.6	13.7	11.2	13.4	11.1	12.7	11.9	12.9	12.2	12.3	12.0
<b>Mobile Network Solutions</b>													
Sales	18,140	20,382	38,522	20,510	38,773	97,805	34,893	34,390	69,283	30,127	31,998	131,408	135,000
Change (%)	-28	-6	-17.8	+59	+38	+11.4	+92.4	+68.7	+79.9	+46.9	-17.5	+34.4	+2.7
% of Net Sales	17.7	14.8	16.0	16.0	25.0	18.7	26.5	23.0	24.6	22.5	22.3	23.5	23.3
<b>System Equipment</b>													
Sales	8,677	15,645	24,322	9,166	15,218	48,706	9,800	15,166	24,966	9,921	14,560	49,447	50,000
Change (%)	-4	-5	-4.5	+5	-11	-5.1	+12.9	-3.1	+2.6	+8.2	-4.3	+1.5	+1.1
% of Net Sales	8.4	11.3	10.1	7.2	9.8	9.3	7.4	10.1	8.9	7.4	10.2	8.8	8.6
<b>Total</b>	<b>78,092</b>	<b>106,891</b>	<b>184,983</b>	<b>98,326</b>	<b>122,293</b>	<b>405,602</b>	<b>100,808</b>	<b>119,905</b>	<b>220,713</b>	<b>110,127</b>	<b>117,003</b>	<b>447,843</b>	<b>470,000</b>
Change (%)	+7	+11	+9.4	+26	+19	+15.8	+29.1	+12.2	+19.3	+12.0	-4.3	+10.4	+4.9
% of Net Sales	76.1	77.5	76.9	76.9	78.9	77.5	76.5	80.1	78.4	82.2	81.5	80.1	81.0
<b>Electronic Components and Others</b>													
<b>Electronic Components</b>													
Sales	18,624	22,204	40,828	21,176	24,899	86,903	23,882	19,106	42,988	15,506	19,736	78,230	80,000
Change (%)	+89	+38	+57.1	+29	+37	+43.5	+28.2	-14.0	+5.3	-26.8	-20.7	-10.0	+2.3
% of Net Sales	18.1	16.1	17.0	16.6	16.0	16.6	18.1	12.7	15.3	11.6	13.7	14.0	13.8
<b>Others</b>													
Sales	5,942	8,825	14,767	8,376	7,880	31,023	7,030	10,765	17,795	8,301	6,837	32,933	30,000
Change (%)	-5	+4	+0.2	+1	+16	+3.9	+18.3	+22.0	+20.5	-0.9	-13.2	+6.2	-8.9
% of Net Sales	5.8	6.4	6.1	6.5	5.1	5.9	5.4	7.2	6.3	6.2	4.8	5.9	5.2
<b>Total</b>	<b>24,566</b>	<b>31,029</b>	<b>55,595</b>	<b>29,552</b>	<b>32,779</b>	<b>117,926</b>	<b>30,912</b>	<b>29,871</b>	<b>60,783</b>	<b>23,807</b>	<b>26,573</b>	<b>111,163</b>	<b>110,000</b>
Change (%)	+52	+26	+36.5	+20	+31	+30.4	+25.8	-3.7	+9.3	-19.4	-18.9	-5.7	-1.0
% of Net Sales	23.9	22.5	23.1	23.1	21.1	22.5	23.5	19.9	21.6	17.8	18.5	19.9	19.0

### Sales by Region

(millions of yen)		03/9	04/3	04/9	05/3
Domestic	Sales	134,376	299,224	163,833	336,363
	Change (%)	+4.8	+11.4	+21.9	+12.4
	% of Net Sales	55.9	57.2	58.2	60.2
North America	Sales	27,073	51,230	23,611	46,698
	Change (%)	+6.2	+3.7	-12.8	-8.8
	% of Net Sales	11.2	9.8	8.4	8.3
Europe	Sales	32,925	68,132	36,769	74,796
	Change (%)	+37.0	+21.3	+11.7	+9.8
	% of Net Sales	13.7	13.0	13.0	13.4
Asia & Others	Sales	46,204	104,942	57,283	101,149
	Change (%)	+44.4	+58.1	+24.0	-3.6
	% of Net Sales	19.2	20.0	20.4	18.1

### Operating Income by Business Segments

(millions of yen)	1Q	2Q	03/9	3Q	4Q	04/3	1Q	2Q	04/9	3Q	4Q	05/3	06/3Est.
<b>Electronics</b>													
Amount	2,876	8,287	11,163	5,106	8,957	25,226	5,640	11,670	17,310	8,126	10,716	36,152	40,000
Change (%)			+20.8	+282	+24	+41.6	+96.1	+40.8	+55.1	+59.1	+19.6	+43.3	+10.6
<b>Electronic Components and Others</b>													
Amount	1,187	2,076	3,263	1,622	2,181	7,066	2,628	2,556	5,184	2,063	1,414	8,661	9,000
Change (%)			+67.3	+30	+35	+46.8	+121.4	+23.1	+58.9	+27.2	-35.2	+22.6	+3.9
<b>Elimination or Unallocated Amount</b>													
Amount	-1,049	-1,275	-2,324	-1,036	-1,441	-4,801	-1,167	-1,797	-2,964	-1,330	-1,479	-5,773	-6,000
<b>Total</b>	<b>3,014</b>	<b>9,088</b>	<b>12,102</b>	<b>5,692</b>	<b>9,697</b>	<b>27,491</b>	<b>7,101</b>	<b>12,429</b>	<b>19,530</b>	<b>8,859</b>	<b>10,651</b>	<b>39,040</b>	<b>43,000</b>
Change (%)			+37.8	+250	+29	+53.5	+135.6	+36.8	+61.4	+55.6	+9.8	+42.0	+10.1