

2. Segment Information

Sales by Product Category

(millions of yen)	1Q	2Q	04/9	3Q	4Q	05/3	1Q	2Q	05/9	06/3Est.
Electronics										
Consumer										
Sales	41,455	51,360	92,815	52,814	52,886	198,515	40,488	58,055	98,543	215,000
Change (%)	+12.9	+2.3	+6.8	+3.4	+3.8	+5.1	-2.3	+13.0	+6.2	+8.3
% of Net Sales	31.5	34.3	33.0	39.4	36.8	35.5	38.8	34.2	35.9	37.1
Timepieces										
Sales	14,660	18,989	33,649	17,265	17,559	68,473	13,795	19,699	33,494	70,000
Change (%)	+0.8	-8.1	-4.4	-1.7	+1.1	-2.4	-5.9	+3.7	-0.5	+2.2
% of Net Sales	11.1	12.7	11.9	12.9	12.2	12.3	13.2	11.6	12.2	12.0
Mobile Network Solutions										
Sales	34,893	34,390	69,283	30,127	31,998	131,408	17,145	47,811	64,956	135,000
Change (%)	+92.4	+68.7	+79.9	+46.9	-17.5	+34.4	-50.9	+39.0	-6.2	+2.7
% of Net Sales	26.5	23.0	24.6	22.5	22.3	23.5	16.4	28.1	23.7	23.3
System Equipment										
Sales	9,800	15,166	24,966	9,921	14,560	49,447	9,507	14,251	23,758	50,000
Change (%)	+12.9	-3.1	+2.6	+8.2	-4.3	+1.5	-3.0	-6.0	-4.8	+1.1
% of Net Sales	7.4	10.1	8.9	7.4	10.2	8.8	9.1	8.4	8.7	8.6
Total	100,808	119,905	220,713	110,127	117,003	447,843	80,935	139,816	220,751	470,000
Change (%)	+29.1	+12.2	+19.3	+12.0	-4.3	+10.4	-19.7	+16.6	+0.0	+4.9
% of Net Sales	76.5	80.1	78.4	82.2	81.5	80.1	77.5	82.3	80.5	81.0
Electronic Components and Others										
Electronic Components										
Sales	23,882	19,106	42,988	15,506	19,736	78,230	16,787	20,814	37,601	80,000
Change (%)	+28.2	-14.0	+5.3	-26.8	-20.7	-10.0	-29.7	+8.9	-12.5	+2.3
% of Net Sales	18.1	12.7	15.3	11.6	13.7	14.0	16.1	12.3	13.7	13.8
Others										
Sales	7,030	10,765	17,795	8,301	6,837	32,933	6,665	9,213	15,878	30,000
Change (%)	+18.3	+22.0	+20.5	-0.9	-13.2	+6.2	-5.2	-14.4	-10.8	-8.9
% of Net Sales	5.4	7.2	6.3	6.2	4.8	5.9	6.4	5.4	5.8	5.2
Total	30,912	29,871	60,783	23,807	26,573	111,163	23,452	30,027	53,479	110,000
Change (%)	+25.8	-3.7	+9.3	-19.4	-18.9	-5.7	-24.1	+0.5	-12.0	-1.0
% of Net Sales	23.5	19.9	21.6	17.8	18.5	19.9	22.5	17.7	19.5	19.0

Sales by Region

(millions of yen)		04/9	05/3	05/9
Domestic	Sales	163,833	336,363	164,304
	Change (%)	+21.9	+12.4	+0.3
	% of Net Sales	58.2	60.2	59.9
North America	Sales	23,611	46,698	27,387
	Change (%)	-12.8	-8.8	+16.0
	% of Net Sales	8.4	8.3	10.0
Europe	Sales	36,769	74,796	36,385
	Change (%)	+11.7	+9.8	-1.0
	% of Net Sales	13.0	13.4	13.3
Asia & Others	Sales	57,283	101,149	46,154
	Change (%)	+24.0	-3.6	-19.4
	% of Net Sales	20.4	18.1	16.8

Operating Income by Business Segments

(millions of yen)	1Q	2Q	04/9	3Q	4Q	05/3	1Q	2Q	05/9	06/3Est.
Electronics										
Amount	5,640	11,670	17,310	8,126	10,716	36,152	3,754	14,897	18,651	41,000
Change (%)	+96.1	+40.8	+55.1	+59.1	+19.6	+43.3	-33.4	+27.7	+7.7	+13.4
Electronic Components and Others										
Amount	2,628	2,556	5,184	2,063	1,414	8,661	1,491	2,612	4,103	8,000
Change (%)	+121.4	+23.1	+58.9	+27.2	-35.2	+22.6	-43.3	+2.2	-20.9	-7.6
Elimination or Unallocated Amount										
Amount	-1,167	-1,797	-2,964	-1,330	-1,479	-5,773	-1,679	-1,356	-3,035	-6,000
Total	7,101	12,429	19,530	8,859	10,651	39,040	3,566	16,153	19,719	43,000
Change (%)	+135.6	+36.8	+61.4	+55.6	+9.8	+42.0	-49.8	+30.0	+1.0	+10.1