

2. Segment Information

Sales by Product Category

(millions of yen)	1Q	2Q	04/9	3Q	4Q	05/3	1Q	2Q	05/9	3Q	4Q	06/3	07/3Est.
Electronics													
Consumer													
Sales	41,455	51,360	92,815	52,814	52,886	198,515	40,488	58,055	98,543	57,141	58,126	213,810	225,000
Change (%)	+12.9	+2.3	+6.8	+3.4	+3.8	+5.1	-2.3	+13.0	+6.2	+8.2	+9.9	+7.7	+5.2
% of Net Sales	31.5	34.3	33.0	39.4	36.8	35.5	38.8	34.2	35.9	39.9	35.6	36.8	36.3
Timepieces													
Sales	14,660	18,989	33,649	17,265	17,559	68,473	13,795	19,699	33,494	17,825	19,767	71,086	75,000
Change (%)	+0.8	-8.1	-4.4	-1.7	+1.1	-2.4	-5.9	+3.7	-0.5	+3.2	+12.6	+3.8	+5.5
% of Net Sales	11.1	12.7	11.9	12.9	12.2	12.3	13.2	11.6	12.2	12.5	12.1	12.3	12.1
Mobile Network Solutions													
Sales	34,893	34,390	69,283	30,127	31,998	131,408	17,145	47,811	64,956	32,220	42,720	139,896	160,000
Change (%)	+92.4	+68.7	+79.9	+46.9	-17.5	+34.4	-50.9	+39.0	-6.2	+6.9	+33.5	+6.5	+14.4
% of Net Sales	26.5	23.0	24.6	22.5	22.3	23.5	16.4	28.1	23.7	22.5	26.2	24.1	25.8
System Equipment													
Sales	9,800	15,166	24,966	9,921	14,560	49,447	9,507	14,251	23,758	9,444	15,426	48,628	50,000
Change (%)	+12.9	-3.1	+2.6	+8.2	-4.3	+1.5	-3.0	-6.0	-4.8	-4.8	+5.9	-1.7	+2.8
% of Net Sales	7.4	10.1	8.9	7.4	10.2	8.8	9.1	8.4	8.7	6.6	9.5	8.4	8.1
Total	100,808	119,905	220,713	110,127	117,003	447,843	80,935	139,816	220,751	116,630	136,039	473,420	510,000
Change (%)	+29.1	+12.2	+19.3	+12.0	-4.3	+10.4	-19.7	+16.6	+0.0	+5.9	+16.3	+5.7	+7.7
% of Net Sales	76.5	80.1	78.4	82.2	81.5	80.1	77.5	82.3	80.5	81.5	83.4	81.6	82.3
Electronic Components and Others													
Electronic Components													
Sales	23,882	19,106	42,988	15,506	19,736	78,230	16,787	20,814	37,601	18,204	18,171	73,976	77,000
Change (%)	+28.2	-14.0	+5.3	-26.8	-20.7	-10.0	-29.7	+8.9	-12.5	+17.4	-7.9	-5.4	+4.1
% of Net Sales	18.1	12.7	15.3	11.6	13.7	14.0	16.1	12.3	13.7	12.7	11.2	12.7	12.4
Others													
Sales	7,030	10,765	17,795	8,301	6,837	32,933	6,665	9,213	15,878	8,224	8,811	32,913	33,000
Change (%)	+18.3	+22.0	+20.5	-0.9	-13.2	+6.2	-5.2	-14.4	-10.8	-0.9	+28.9	-0.1	+0.3
% of Net Sales	5.4	7.2	6.3	6.2	4.8	5.9	6.4	5.4	5.8	5.8	5.4	5.7	5.3
Total	30,912	29,871	60,783	23,807	26,573	111,163	23,452	30,027	53,479	26,428	26,982	106,889	110,000
Change (%)	+25.8	-3.7	+9.3	-19.4	-18.9	-5.7	-24.1	+0.5	-12.0	+11.0	+1.5	-3.8	+2.9
% of Net Sales	23.5	19.9	21.6	17.8	18.5	19.9	22.5	17.7	19.5	18.5	16.6	18.4	17.7

Sales by Region

(millions of yen)		04/9	05/3	05/9	06/3
Domestic	Sales	163,833	336,363	164,304	344,730
	Change (%)	+21.9	+12.4	+0.3	+2.5
	% of Net Sales	58.2	60.2	59.9	59.4
North America	Sales	23,611	46,698	27,387	58,868
	Change (%)	-12.8	-8.8	+16.0	+26.1
	% of Net Sales	8.4	8.3	10.0	10.2
Europe	Sales	36,769	74,796	36,385	78,822
	Change (%)	+11.7	+9.8	-1.0	+5.4
	% of Net Sales	13.0	13.4	13.3	13.6
Asia & Others	Sales	57,283	101,149	46,154	97,889
	Change (%)	+24.0	-3.6	-19.4	-3.2
	% of Net Sales	20.4	18.1	16.8	16.8

Operating Income by Business Segments

(millions of yen)	1Q	2Q	04/9	3Q	4Q	05/3	1Q	2Q	05/9	3Q	4Q	06/3	07/3Est.
Electronics													
Amount	5,640	11,670	17,310	8,126	10,716	36,152	3,754	14,897	18,651	8,656	14,452	41,759	48,500
Change (%)	+96.1	+40.8	+55.1	+59.1	+19.6	+43.3	-33.4	+27.7	+7.7	+6.5	+34.9	+15.5	+16.1
Electronic Components and Others													
Amount	2,628	2,556	5,184	2,063	1,414	8,661	1,491	2,612	4,103	1,700	1,382	7,185	7,500
Change (%)	+121.4	+23.1	+58.9	+27.2	-35.2	+22.6	-43.3	+2.2	-20.9	-17.6	-2.3	-17.0	+4.4
Elimination or Unallocated Amount													
Amount	-1,167	-1,797	-2,964	-1,330	-1,479	-5,773	-1,679	-1,356	-3,035	-1,337	-1,458	-5,830	-6,000
Total	7,101	12,429	19,530	8,859	10,651	39,040	3,566	16,153	19,719	9,019	14,376	43,114	50,000
Change (%)	+135.6	+36.8	+61.4	+55.6	+9.8	+42.0	-49.8	+30.0	+1.0	+1.8	+35.0	+10.4	+16.0