

1. 経営成績概況 Results of Operations

(百万円 / million yen)	01/3	02/3	03/3 予 Est.
売上高 Net Sales	443,930	382,154	400,000
前年比 Change (%)	+8.2	-13.9	+4.7
国内 Domestic Sales	269,536	222,684	
前年比 Change (%)	+16.6	-17.4	
海外 Overseas Sales	174,394	159,470	
前年比 Change (%)	-2.7	-8.6	
売上原価 Cost of Sales	315,207	284,093	
前年比 Change (%)	+11.9	-9.9	
売上原価率 Cost of Sales Margin (%)	71.0	74.3	
販売費・一般管理費 SG&A Expenses	110,818	108,479	
前年比 Change (%)	+1.6	-2.1	
販・管費率 SG&A Expenses Margin (%)	25.0	28.4	
営業利益 Operating Income	17,905	-10,418	16,000
前年比 Change (%)	-8.1	-	-
営業利益率 Operating Income Margin (%)	4.0	-2.7	4.0
受取利息・配当金 Interest & Dividends Income	1,923	1,152	
前年比 Change (%)	-0.3	-40.1	
支払利息 Interest Expense *	3,601	3,214	
前年比 Change (%)	-10.3	-10.7	
金融収支 Net Interest Income (Expense)	-1,678	-2,062	
経常利益 Ordinary Income	11,886	-17,824	12,000
前年比 Change (%)	-16.4	-	-
経常利益率 Ordinary Income Margin (%)	2.7	-4.7	3.0
当期純利益 Net Income	6,547	-24,928	6,000
前年比 Change (%)	+6.1	-	-
当期純利益率 Net Income Margin (%)	1.5	-6.5	1.5

* CP利息を含む

Including commercial paper interest.