# First Quarter Results Briefing for Year Ending March 31, 2013



CASIO COMPUTER CO., LTD.
July 31, 2012

#### **Forward-looking Statements**

Earnings estimates and expectations that are not historical fact included in this report are forward-looking statements.

Although such forward-looking statements reflect the judgment of management based on information currently available to it, various factors could cause actual results to differ materially.

## FY2013 First Quarter Results Highlight

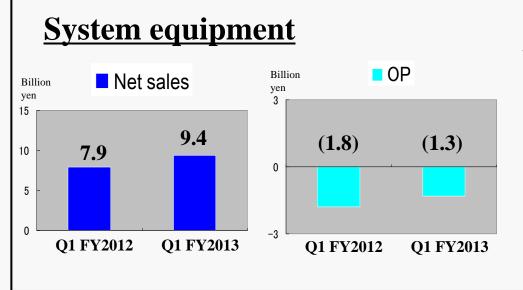
(billions of yen)

Consolidated	FY2012	FY2013	
	Q1	Q1	Year-on- year change
Net sales	69.2	69.1	-0
Operating income	0.7	3.7	+2.9
Ordinary income	0.6	2.8	+2.2
Net income	0.2	1.6	+1.5

### First Quarter Summary by Segment



- **♦**OP increased significantly (3.2 billion → 6.1 billion)
- •Profitability of digital cameras improved
- •Ratio of brand watch sales expanded, leading to earnings growth
- •Electronic dictionary business saw higher sales and profits



**◆**All product categories saw higher sales and improved profits

#### **FY2013 Full Year Financial Forecasts**

(billions of yen)

	FY2013		
Consolidated	First half	Full year	Year-on- year change
Net sales	155.0	320.0	+18.3
Operating income	8.0	20.0	+10.9
Ordinary income	7.0	17.0	+10.0
Net income	4.0	10.0	+7.4

#### **Business Outlook from Q2 Onwards**

#### **◆**<u>Timepieces</u>

- •Increase the ratio of brand watch sales to total sales
- → Various promotional events celebrating the 30<sup>th</sup> anniversary of G-SHOCK watches (starting August in New York)
- •Expand sales channels in emerging countries

#### **◆Electronic dictionaries**

- Maintain a high share of the Japan market
- Increase sales in China by boosting sales of the models targeting high-school students

#### **♦**System equipment

- Expand sales of projectors by promoting sales outside Japan
- Expand sales of industrial handheld terminals with launch of new tablets

#### **♦**New business

#### **Net Sales and Operating Income by Segment**

<FYI>

(billions of yen)

Consolidated	FY2013		
Net Sales	Q1 results	First half forecasts	Full year forecasts
Consumer* (Digital cameras, Timepieces, Electronic dictionaries, Calculators, Electronic musical instruments)	51.5	110.0	233.0
System equipment	9.4	24.0	48.0
Others	8.3	21.0	39.0
TOTAL	69.1	155.0	320.0
<b>Operating Income</b>			
Consumer	6.1	12.3	28.5
System equipment	(1.3)	(1.8)	(3.0)
Others	(0.1)	0	0
Adjustment	(1.0)	(2.5)	(5.5)
TOTAL	3.7	8.0	20.0

<sup>\*</sup>Full year sales break down for Consumer segment: Digital cameras ¥40bil., Timepieces ¥100bil., others ¥93bil.

# **END**