

# CASIO COMPUTER CO.,LTD.

# Consolidated Financial Results for the Fiscal Year Ended Mar.31, 2013

### 1. Operating Results

(millions of yen)	1Q	2Q	11/9	3Q	4Q	12/3	10	2Q	12/9	3Q	4Q	13/3	14/3Est.
Net Sales	69,189	81,013	150,202	70,475	80,983	301,660	69,141	75,375	144,516	70,825	82,422	297,763	320,000
Change (%)	-22.6	-6.8	-14.8	-12.4	-4.6	-11.7	-0.1	-7.0	-3.8	+0.5	+1.8	-1.3	+7.5
Domestic Sales	31,065	35,277	66,342	32,079	43,979	142,400	31,923	32,541	64,464	28,749	39,174	132,387	
Change (%)	-33.3	-6.3	-21.2	-6.6	+0.5	-12.3	+2.8	-7.8	-2.8	-10.4	-10.9	-7.0	
Overseas Sales	38,124	45,736	83,860	38,396	37,004	159,260	37,218	42,834	80,052	42,076	43,248	165,376	
Change (%)	-11.1	-7.2	-9.0	-16.7	-10.0	-11.2	-2.4	-6.3	-4.5	+9.6	+16.9	+3.8	
Cost of Sales	44,964	52,890	97,854	44,701	53,067	195,622	43,151	46,386	89,537	42,258	49,684	181,479	
Change (%)	-27.2	-7.6	-17.8	-14.0	-6.7	-14.2	-4.0	-12.3	-8.5	-5.5	-6.4	-7.2	
% of Net Sales	65.0	65.3	65.1	63.4	65.5	64.8	62.4	61.5	62.0	59.7	60.3	60.9	
SG&A Expenses	23,507	25,678	49,185	23,318	24,470	96,973	22,332	24,581	46,913	24,040	25,278	96,231	
Change (%)	-6.5	-4.5	-5.5	-5.3	-2.3	-4.7	-5.0	-4.3	-4.6	+3.1	+3.3	-0.8	
% of Net Sales	34.0	31.7	32.7	33.1	30.2	32.1	32.3	32.6	32.5	33.9	30.7	32.3	
Operating Income	718	2,445	3,163	2,456	3,446	9,065	3,658	4,408	8,066	4,527	7,460	20,053	25,000
Change (%)	-70.9	-12.7	-40.0	-35.6	+16.5	-24.7	+409.5	+80.3	+155.0	+84.3	+116.5	+121.2	+24.7
% of Net Sales	1.0	3.0	2.1	3.5	4.3	3.0	5.3	5.8	5.6	6.4	9.1	6.7	7.8
Interest & Dividends Income			688			1,227			479			975	
Change (%)			+3.3			-7.6			-30.4			-20.5	
Interest Expense			496			1,002			579			1,210	
Change (%)			+21.3			+19.3			+16.7			+20.8	
Net Interest Income			192			225			-100			-235	
Ordinary Income	601	1,865	2,466	870	3,644	6,980	2,806	4,511	7,317	5,007	7,378	19,702	23,000
Change (%)	-60.4	-47.5	-51.4	-75.6	+18.9	-40.4	+366.5	+141.9	+196.7	+475.5	+102.5	+182.3	+16.7
% of Net Sales	0.9	2.3	1.6	1.2	4.5	2.3	4.1	6.0	5.1	7.1	9.0	6.6	7.2
Net Income	184	723	907	-546	2,195	2,556	1,634	2,723	4,357	3,391	4,128	11,876	13,000
Change (%)	-81.2	-54.2	-64.5	-	+112.5	-55.0	+787.4	+276.6	+380.3	-	+88.1	+364.7	+9.5
% of Net Sales	0.3	0.9	0.6	-0.8	2.7	0.8	2.4	3.6	3.0	4.8	5.0	4.0	4.1

(Note) Earnings estimates and expectations that are not historical fact included in this report are forward-looking statements. Although such forward-looking statements

reflect the judgement of management based on information currently available to it, various factors could cause actual results to differ materially.

#### 2. Segment Information

#### Sales and Operating Income by Business Segments

(millions of yen)	10	2Q	12/9	3Q	4Q	13/3	14/3Est.
Consumer							
Sales	51,472	55,626	107,098	56,837	63,926	227,861	242,000
% of Net Sales	74.5	73.8	74.1	80.2	77.6	76.5	75.6
Operating Income	6,064	4,942	11,006	6,597	8,951	26,554	30,500
System Equipment							
Sales	9,353	11,696	21,049	8,279	12,450	41,778	47,000
% of Net Sales	13.5	15.5	14.6	11.7	15.1	14.0	14.7
Operating Income	-1,318	965	-353	-681	332	-702	0
Others							
Sales	8,316	8,053	16,369	5,709	6,046	28,124	31,000
% of Net Sales	12.0	10.7	11.3	8.1	7.3	9.5	9.7
Operating Income	-82	-24	-106	-137	-50	-293	0
Adjustment	-1,006	-1,475	-2,481	-1,252	-1,773	-5,506	-5,500
Net Sales	69,141	75,375	144,516	70,825	82,422	297,763	320,000
Operating Income	3,658	4,408	8,066	4,527	7,460	20,053	25,000

#### Sales by Region

(millions of yen)		11/9	12/3	12/9	13/3
Domestic	Sales	66,342	142,400	64,464	132,387
	Change (%)	-21.2	-12.3	-2.8	-7.0
	% of Net Sales	44.2	47.2	44.6	44.5
North America	Sales	16,916	30,613	16,185	32,914
	Change (%)	-27.0	-27.3	-4.3	+7.5
	% of Net Sales	11.3	10.2	11.2	11.0
Europe	Sales	25,310	45,989	21,972	43,731
	Change (%)	-12.1	-15.1	-13.2	-4.9
	% of Net Sales	16.8	15.2	15.2	14.7
Asia & Others	Sales	41,634	82,658	41,895	88,731
	Change (%)	+3.7	-0.5	+0.6	+7.3
	% of Net Sales	27.7	27.4	29.0	29.8

#### 3. Capital Investment and Depreciation

(millions of yen)	11/9	12/3	12/9	13/3	14/3Est.
Capital Investment	3,426	6,678	4,177	7,637	8,000
Depreciation *	3,197	6,060	2,260	5,325	6,000

<sup>\*</sup> Depreciation on tangible fixed assets

#### 4. Interest-Bearing Debt

(millions of yen)	11/9	12/3	12/9	13/3
Short-Term Borrowings	13,237	3,817	3,646	4,400
Long-Term Borrowings due within One Year	10,000	-	-	25,000
Bonds due within One Year	-	-	-	10,000
Bonds	25,000	30,710	30,212	21,278
Bonds with Stock Acquisition Rights	50,000	250	250	250
Long-Term Borrowings	38,000	77,457	77,069	52,900
Total	136,237	112,234	111,177	113,828
D/E Ratio (Times) *1	0.93	0.75	0.76	0.69
Interest on Interest-Bearing Debt (%) *2	0.7	0.8	1.0	1.1

<sup>\*1</sup> D/E Ratio = Interest-Bearing Debt / Shareholders' Equity

### 5. Number of Employees

	11/9	12/3	12/9	13/3
Number of Employees at the End of Fiscal Year *	12,155	11,663	12,663	11,276
Change (%)	+5.9	+1.2	+4.2	-3.3
Net Sales per Employee (millions of yen)	12	26	12	26

<sup>\*</sup> Based on the fiscal year-end figures for all companies regardless of settlement period.

<sup>\*2</sup> Interest on Interest-Bearing Debt = Interest Expense / Average Interest-Bearing Debt

## 6. Principal Products

Business Segments	Principal Products
Consumer	Watches
	Clocks
	Electronic Dictionaries
	Electronic Calculators
	Label Printers
	Electronic Musical Instruments
	Digital Cameras etc.
System Equipment	Handheld Terminals
	Electronic Cash Registers
	Office Computers
	Page Printers
	Data Projectors etc.
Others	Molds etc.